# COMMERCIAL CUSTOMER NEWSLETTER



### Sikorsky Aircraft Announces 96 Aircraft Orders at Trade Show

LAS VEGAS, Nev. – Sikorsky Aircraft Corp. unveiled the newest model in its popular S-76<sup>®</sup> helicopter line during the company's kickoff event at Heli-Expo, showing off the new S-76D<sup>™</sup> helicopter purchased by the Bristow Group in an impressive booth event on March 5. During the popular trade show, Sikorsky Aircraft celebrated the company's 90th anniversary and announced contract signings for its S-92<sup>®</sup> and S-76D helicopters as well as a major contract signed by its Sikorsky Aerospace Services (SAS) business unit. (*See related stories inside this issue*).

In addition to the Bristow S-76D aircraft, also on display at the Sikorsky booth were a special VIP version of the S-92 helicopter, painted with an image

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- Milestone Aviation Group Orders 30 S-92<sup>®</sup> Helicopters
- SAS Announces Extension of TAP with Bristow Group
- Reflections on 90 Years of Sikorsky Aircraft by Sergei Sikorsky

of company founder, Sergei Sikorsky and the 90th anniversary logo.

Sikorsky Aircraft announced contract signings with several customers which totaled 96 aircraft (Of those, 52 are firm orders: 29 S-76D helicopters, 23 S-92 helicopters; 44 are for optional aircraft). It also announced an \$840M contract signing between SAS and Bristow Group for the extension of a 10-year Total Assurance Program to service Bristow's fleet of S-92 helicopters. Among the customers Sikorsky recognized were PHI, National Helicopter Services, LTD. of Trinidad & Tobago, Bristow Group, Milestone Aviation Group, ASESA of Mexico, Lider Aviação of Brazil, Arkansas Children's Hospital, and VIH Group. As part of that recognition, Sikorsky celebrated the recent significant milestone by the global fleet of S-92 helicopters, which achieved half a million flight hours in February.

Sergei Sikorsky, son of company founder Igor Sikorsky, once again supported the show by participating in several booth events to honor customers and celebrate key milestones. (*See a special letter by Sergei Sikorsky on page 2, reflecting on the 90th anniversary.*)

Other highlights of the Sikorsky booth included: a heritage area recognizing

the company's pioneering legacy and founder (complete with a genuine fedora owned by Igor Sikorsky), an S-92 helicopter cockpit shell offering demonstrations of the soon-to-be launched Rig Approach feature, and the award-winning SAS hulls.  $\Im$ 

# Sikorsky is

A Message to Our Customers

focused on:

- Safety
- Reliability
- Innovation

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# **EDITOR'S NOTE:** An introduction from Sikorsky President Mick Maurer

It is with immense pride that we celebrate the 90th anniversary of Sikorsky Aircraft Corporation. This is a major milestone that we all celebrate as we look back on the past 90 years of achievement, all built on the foundation of Igor Sikorsky's legacy. Our company as we know it today traces its world leadership in rotorcraft to the historic date of Sept. 14, 1939, when Igor flew the world's first practical helicopter, the VS-300. We have continued to innovate and lead our industry ever since, and we look forward to the next 90 years.

-Mick Maurer, Sikorsky President



### Sergei Sikorsky: Reflecting on the 90th Anniversary of Sikorsky Aircraft

By Sergei Sikorsky

Some 90 years ago, on March 5, 1923, a Russian refugee named Igor Sikorsky organized a new company. In the original application, it was incorporated as the Sikorsky Aero Engineering Corporation, chartered in the state of New York. Later that spring, as the weather grew warmer, operations started on a chicken farm in Roosevelt, Long Island. The farm was owned by Victor Utgoff, a friend and classmate from Igor's 1903-1906 days at the Naval Academy in St. Petersburg. There is no doubt that without Utgoff's support, the little company would have suffered an early death.

The enterprise had \$800 in cash and some \$2,000 in very questionable promises. Despite predictions of technical and financial disaster, Igor Sikorsky and a tiny group of friends, mostly classmates from his Naval Academy days, began to build the S-29A ("A" stood for America). At a critical moment in the fall of 1923, the great Russian composer and concert pianist, Sergei Rachmaninoff, visited the chicken farm and invested \$5,000 in the company.

Despite many problems, the company established itself with the creation of the S-29A and used the aircraft to earn just enough money to stay in business. A series of aircraft led to the S-38 amphibian in 1928, Igor Sikorsky's first commercial success and the start of a long relationship with Pan American Airways and with Charles Lindbergh.

The success of the S-38 aircraft attracted the attention of the newly formed United Aircraft and Transport Corporation, and, in July 1929, Sikorsky

Aircraft became a subsidiary of the corporation. The benign takeover resulted in the original investors earning some \$2 for each dollar invested. The success of the S-38 led Pan American to order a much larger, four-engined 40-passenger aircraft, the S-40. I was seven years old, but I clearly remember the first public showing in the spring of 1931: the ground crew climbing up through the struts to the four engines below the upper wing, the growing whine of the hand-cranked inertia starters and the bark and growl of the four Pratt & Whitney 575 hp Hornets starting up.

That S-40 became the first of Pan Am's many generations of "Clipper" ships. Meanwhile, somebody introduced the electric starter and eliminated



"I remember asking my father: 'When I grow up, could I get a job starting the engines?' His answer: 'Let's take a look at the job when you are old enough.'"

– Sergei Sikorsky

my dream job. The S-42, which first flew in 1934, was the result of very close teamwork between Igor Sikorsky, Charles Lindbergh, and Andrei Priester, Pan Am's Engineering Vice President. In August 1934, before being delivered to Pan Am, the prototype S-42 was used to establish a series of world records for payload, range and speed. The start/finish line of the record-setting flight was the Lordship light house.

I remember the gaggle of cars parked in the (then) open fields next to the light house and the automobile horns sounding off as the S-42 appeared in the haze and swept over the lighthouse from the east, establishing some eight world records on that single flight.

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### **BRIEFING THE PRESS**



Sikorsky President Mick Maurer delivers his first "State of Sikorsky" press briefing at Heli-Expo since taking the helm of Sikorsky Aircraft in July 2012. About 50 journalists attended the briefing.



Dan Hunter, Director of Sikorsky Commercial Programs, begins a press briefing to update journalists on the latest news in the company's two major helicopter programs, the S-92<sup>®</sup> and S-76D<sup>™</sup> helicopters. Leon Silva, S-76<sup>®</sup> helicopter program manager, and Spencer Elani, S-92 helicopter program manager, also delivered updates during the briefing.

### Sikorsky Celebrates Longtime Customer, National Helicopter Services Limited of Trinidad & Tobago, for its **Record of S-76° Helicopter Performance**



Robert Kokorda (fourth from left) offers a toast saluting National Helicopter Services of Trinidad & Tobago for its 35 years and 100,000 flight hours with the S-76® platform. From left: David DeGannes, Feyaz Karim, Joshey Mahabir from National Helicopter Services. Robert Kokorda, Jorge Duran, Adam Schierholz, from Sikorsky

Sikorsky Aircraft Corp. has recognized its customer, National Helicopter Services Limited of Trinidad & Tobago, for its longtime operation of S-76° helicopters over a 35-year relationship. Sikorsky celebrated the customer during an event at its booth at the Heli-Expo industry show.

"NHSL is one of Sikorsky's longest tenured and most faithful operators of S-76 aircraft," said Robert Kokorda, Vice President of Sales & Marketing. "They have really put the S-76 helicopter to work and helped to build the strong legacy of solid performance by our medium helicopter through the years. Today, we salute their commitment to our relationship with them, and offer our congratulations on their more than 100,000 flight hours with S-76 aircraft through the years."

Joshey Mahabir, General Manager for NHSL, said his company's fleet of eight S-76 helicopters has steadily served customers in Trinidad, a region that is rich with oil and gas reserves. "NHSL values, above all else, the safety features of the S-76 platform, as well as the high reliability of this aircraft. Such a strong record ensures the maximum operational availability, which is so crucial to the business activities of our customers."  $\mathfrak{S}$ 



### Bristow Places Order for Up To 26 S-76D Helicopters

LAS VEGAS, Nev. – Sikorsky Aircraft Corp. has announced that it has entered into an agreement to sell up to 26 S-76D<sup>™</sup> helicopters to Bristow Group to perform the offshore oil transport mission. The S-76D helicopter is powered by Pratt & Whitney Canada's compact and lightweight PW210S, which delivers the best in class power-toweight ratio and fuel burn with excellent payload and range benefits.

Sikorsky and Bristow marked the agreement with an acknowledgement ceremony at the Heli-Expo industry show, one of the biggest trade shows of the year.

"This agreement represents the S-76D helicopter's introduction into operations in the Gulf of Mexico and other international arenas later this year, and it also further strengthens the more than 40-year relationship between the Bristow Group and Sikorsky Aircraft," said Sikorsky President Mick Maurer. "Bristow has consistently shown its consideration for safety, leadership, and commitment to its worldwide customers by seeking the latest state-of-the-art equipment, and their choice of the S-76D helicopter affirms their commitment to providing the best value to its customers."

Bristow Group President and Chief Executive Officer Bill Chiles said the S-76D helicopters will join Bristow's worldwide fleet of more than 500 aircraft. "Without question, the intensive offshore oil and gas transportation



▲ In recognition of Bristow Group becoming the launch customer for the S-76D<sup>TM</sup> helicopter, Sergei Sikorsky (right) presented Bristow CEO Bill Chiles with a fedora that belonged to Sikorsky founder, Igor Sikorsky (Sergei's father).

mission requires a reliable aircraft that is ready to work an aggressive schedule and the S-76 helicopter has continuously proven itself in that role. Bristow's objective is to provide the safest, most reliable and efficient service to our clients and we look forward to putting the new S-76D helicopter with its enhanced capabilities into our operations around the world."

# Sikorsky Aerospace Services Announces Renewal of Total Assurance Program for **Bristow's S-92**<sup>®</sup> Offshore Oil Fleet

LAS VEGAS, Nev. – Sikorsky Aerospace Services (SAS) announced the signing of a 10-year Total Assurance Program (TAP) agreement with Bristow Group Inc. for continued support of its S-92° helicopter fleet. Bristow is among the leading providers of helicopter services to the worldwide offshore energy industry. Valued at more than \$840 million, the agreement is a renewal of a current standing contract that is expiring after a seven-year term. The agreement was reached late in the 4th Quarter 2012 but not publicly announced until Heli-Expo.

"We're very pleased to continue strengthening our longstanding relationship with Bristow. In today's challenging aviation service industry, this customized support program simplifies management of material logistics, and avoids the uncertainty associated with unpredicted and unbudgeted material costs," said David Adler, President of Sikorsky

Aerospace Services. "SAS helps each customer make the best decision for optimal support and service solutions. Through these types of tailored support programs, operators like Bristow are better able to control their costs and eliminate spikes in their operational expenses."

Available to worldwide commercial and military operators of S-76°, S-92 and S-70<sup>™</sup> helicopters, the TAP program is uniquely configured to meet each customer's requirements. TAP covers up to 98 percent of the cost of parts replacement including airframe, drive train, gearboxes, avionics and consumable parts. Contributing to improved aircraft performance as



A Bill Chiles (right), President & CEO of Bristow Group, accepts a rotorblade from SAS President David Adler

well as enhanced resale value, the TAP program provides customers with Original Equipment Manufacturer-approved parts produced to the latest drawings – backed by Sikorsky's stringent quality system and worldwide distribution network.

"The strength and trust in our relationship with Sikorsky has allowed this long-term TAP support contract to be executed. This support contract provides us with a competitive cost certainty for the next 10 years with a partner that has proven to be reliable, responsive and flexible in supporting our global operations," said Mark Duncan, Senior Vice President, Commercial, for the Bristow Group.  $\Im$ 

### Sikorsky Announces Sale of 30 Helicopters to Milestone Aviation Group

LAS VEGAS, Nev.– Sikorsky Aircraft Corp. announced that it has entered into agreements to sell 23 S-92° helicopters and seven S-76D<sup>TM</sup> helicopters to Milestone Aviation Group, a global finance company that leases helicopters to helicopter operators. The agreements also include options to buy up to an additional 14 S-92 and 10 S-76D helicopters.

Sikorsky expects to begin delivering the S-92 and S-76D helicopters beginning in 2013 and continuing through 2017.

"The global appetite for oil continues to drive significant growth in demand for offshore oil helicopters and operators, and no one has fueled the offshore oil helicopter market sector with more financial capital in the last two years than Milestone," said Robert Kokorda, Sikorsky's Vice President of Sales & Marketing.

Founded in 2010, Milestone has more than 79 helicopters leased, to date, valued at more than one billion dollars and including contracts with the four largest global helicopter operators, as well as small and mid-sized highquality operators globally. Milestone has secured close-in delivery positions for the most highly desirable helicopter assets, providing its customers with the opportunity to bid on tenders immediately without the traditional constraints of Original Equipment Manufacturer production backlog.



The signing event between Milestone Aviation Group and Sikorsky at Heli-Expo included from left: Robert Kokorda, Mick Maurer, Richard Santulli, and William Kelly.

Milestone's business model is based on building long-term business relationships with Sikorsky and partnerships with its worldwide customer base.

"The S-92 and S-76D are both great helicopters and workhorses of the offshore oil and gas industry," said Richard Santulli, Milestone's Chairman. "We believe there will be tremendous demand for these machines from operators all over the world. We are thrilled to work with Sikorsky to deliver their product to market."

### ASESA and Sikorsky Announce Contract for Six S-76D<sup>™</sup> Helicopters

LAS VEGAS, Nev. –Sikorsky Aircraft Corp. announced the signing of a contract with ASESA (Aeroservicios Especializados, S.A. de C.V.), a Mexican helicopter service provider, for the purchase of six S-76D<sup>™</sup> helicopters to serve the offshore oil transport mission. Sikorsky announced the sale at Heli-Expo.

The sale marks the first time ASESA has purchased a new Sikorsky helicopter, and the first sale of an S-76D helicopter into Mexico. It continues a sales trend of Sikorsky products into Mexico over the last five years. During that time, the fleet of Sikorsky helicopters operating in Mexico has grown from six to 29 aircraft.

"The S-76° helicopter has been a workhorse in the offshore oil industry, logging more than four million flight hours in its lifetime in offshore oil missions. The S-76D helicopter model offers even greater performance capability than its predecessors, and we are extremely proud and thrilled that ASESA has recognized this as they embark on a renewal and expansion of their helicopter fleet," said Carey Bond, President of Sikorsky Global Helicopters.

"Mexico is an important market for us, as evidenced by the fleet of Sikorsky model aircraft there having grown five fold in the last five years. With PEMEX's increasing exploration efforts in the Gulf, we expect more and more S-76D helicopters to be fielded there in the coming years as well," Bond added.

ASESA began leasing S-76C++<sup>™</sup> helicopters in 2011.

"We have been pleased with the performance and safety of the S-76 helicopter, and respect the Sikorsky reputation. These factors were significant



Sikorsky and ASESA representatives after the ceremonial signing event at Heli-Expo (front row, from left): President of Sikorsky Global Helicopters (SGH) Carey Bond, ASESA President and CEO Humberto Lobo, (back row, from left): SGH Vice President Ed Beyer, Regional Sales Manager Adam Schierholz, ASESA CFO Jaime Corona, and ASESA CMO Gabino Salazar.

in our decision to purchase the new S-76D helicopter," said Humberto Lobo, President of ASESA. "This action improves and enhances the program to develop the Mexican Aeronautical Industry as a strategic provider of products and services with a world class company. We look forward to a long and productive relationship with Sikorsky, one of the best-known helicopter manufacturing companies in the world."



#### Sikorsky and FlightSafety Continue to Expand Customer Training Programs Development of Eight New Simulators for Commercial and Military Platforms

LAS VEGAS, Nev. – Sikorsky Aircraft and FlightSafety International have jointly announced the development of eight Level-D full flight simulators for Sikorsky's S-92°, S-76° and S-701<sup>™</sup> helicopter platforms. Currently in production, the simulators will expand access to OEM approved comprehensive aircraft training to Sikorsky customers in the USA, Brazil, Norway and South East Asia. Sikorsky Aerospace Services (SAS), the company's aftermarket business, implements and manages all training programs for Sikorsky's military and commercial platforms.

"FlightSafety is a company whose name is synonymous with aerospace excellence and shares Sikorsky's commitment to safety. Our close working relationship ensures that operators benefit from the most up to date, OEMapproved and FAA- certified comprehensive training available today," said David Adler, SAS President. "We are consolidating our military training (based initially on the BLACK HAWK helicopter platform) at our Sikorsky Training Academy in Oklahoma – scheduled to launch in September. In parallel, we will provide our commercial customers greater access to best in class simulator training at existing and new FlightSafety training centers around the world."

Based on the agreement, eight new state-of-the-art full flight simulators are being manufactured by FlightSafety. These simulators feature FlightSafety's latest advances in aircraft fidelity technology which – coupled with OEM aircraft flight and control models – replicate the exact aircraft flight characteristics. The units are also equipped with FlightSafety's 60" electric motion and control loading technology, and a proprietary rigid mirror display system. The simulators are designed to reduce maintenance requirements, improve reliability and maximize availability.

"FlightSafety will be opening Helicopter Learning Centers in Brazil, Norway and South East Asia to meet the increasing needs of our current and prospective customers. These will complement the training we already offer Sikorsky customers in Florida, Louisiana and the U.K. We are committed to providing the highest quality training at conveniently located facilities,"



Bruce Whitman, President & CEO of FlightSafety International (left), and David Adler, President of Sikorsky Aerospace Services, announcing the simulator program during a Heli-Expo ceremony.

said Bruce Whitman, FlightSafety President and CEO. "Proud to have served as the factory-authorized training provider for Sikorsky since 1983, we greatly value the opportunity to support the increasing number of commercial, government, and military organizations worldwide that operate Sikorsky helicopters."

FlightSafety International is the world's premier professional aviation training company and supplier of flight simulators, visual systems, and displays, to commercial, government and military organizations. The company provides more than a million hours of training each year to pilots, technicians and other aviation professionals from 154 countries and independent territories. FlightSafety operates the world's largest fleet of advanced full flight simulators at Learning Centers and training locations in the United States, Australia, Brazil, Canada, China, France, Japan, South Africa, the Netherlands, and the United Kingdom 🕏

### **CELEBRATING HALF A MILLION GLOBAL FLIGHT HOURS**



Sikorsky hosted an event at its booth at Heli-Expo on March 6 to recognize S-92° helicopter customers. From left: Carey Bond, President of Sikorsky Global Helicopters; Randy Martinez (AAR); Martin Whittaker (Avincis); Bill Chiles (Bristow Group); Ray Bennett (CHC); Al Gonsoulin (PHI); Ken Norie (VIH Aviation Group). S



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### Arkansas Children's Hospital to Add Two S-76D<sup>TH</sup> Helicopters to Angel One<sup>®</sup> Transport Unit

LAS VEGAS, Nev. – Arkansas Children's Hospital (ACH) has signed a contract to purchase two S-76D<sup>™</sup> helicopters for its Angel One<sup>®</sup> intensive care medical transport unit, Sikorsky Aircraft Corp. has announced.

The new aircraft will replace the two S-76° helicopters already flying the Angel One team as it performs life-saving missions every day throughout the greater Arkansas region. The Sikorsky helicopters have been active since 1992, responding to critical calls to transport infants and young children to the hospital for the unique care it provides.

The Angel One fleet is equipped with dual-litter Lifeport<sup>®</sup> interiors, including specialty equipment such as ECMO units, blood-bottle hangers and oxygen systems to treat infant and pediatric patients in distress. Each helicopter flies about 900 hours per year.

"When there is an emergency call and a life hangs in the balance, Angel One moves into action. The speed with which we can respond can mean the difference between life and death. With the S-76D helicopter, Angel One has added a critical tool to do an immensely important job. I can tell you that the sound of those rotor blades as the helicopter approaches to pick up a sick child is a sound that many parents tell us they'll never forget," said Angel One Director Steve Haemmerle.

Ten years ago, Shari Wells experienced that moment. She had just delivered her first child, Jacob, in her hometown hospital in Searcy when doctors discovered that the baby's oxygen levels were dangerously low and other issues presented a life-threatening situation. As an Arkansas



A The Angel One team at Arkansas Children's Hospital, with one of its S-76® helicopters.



Sergei Sikorsky (at lectern) remarks on the life-saving work being done by Arkansas Children's Hospital's Angel One® helicopter transport medical unit.

resident and a nurse, Wells knew that her baby needed to get to Arkansas Children's Hospital, fast. "I was sitting in the hospital bed and could hear the helicopter landing. I was just shaking because I knew they were coming for my baby," Wells said.

Today, Jacob is a healthy, energetic 10-year-old boy whose early days spent at Arkansas Children's Hospital saved his life.

Located in Little Rock, Arkansas Children's Hospital coordinates with a network of local hospitals that depend on ACH to respond to cases that require an expertise in infant and child medical care. Last year, Angel One's S-76 helicopters flew more than 1,000 missions, serving a 250-mile radius.

"Sikorsky Aircraft has a history that was founded on the vision of saving lives through the use of a helicopter, because it can perform in ways that no other aircraft can. The work being done by Arkansas Children's Hospital with Sikorsky helicopters has proven to be a model program in the United States for specialized infant and pediatric medical care, and is a very real example of Igor Sikorsky's legacy at work every day," said Robert Kokorda, Sikorsky Vice President of Sales.

"By adding Sikorsky's newest helicopter, the S-76D, to its fleet, Arkansas Children's Hospital has given its team a new tool that brings improved speed and performance to the mission, and a greater capacity for continuing to save lives," Kokorda said. <sup>(5)</sup>

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### Sergei Reflects

As the last of the Sikorsky flying boats, the VS-44 series, were being assembled, the prototype VS-300 helicopter was created in a corner of the hangar. It first hopped into the air in September 1939. It is interesting to recall the words of Igor Sikorsky describing those pioneering days:

"It was a unique chance to relive one's life. To design a new type of flying machine without knowing how to design it. To build it without really knowing how to build it. And then, to climb aboard it and try to test-fly it without ever having flown a helicopter before."

However, both the helicopter and the designer-test pilot survived a number of crashes and both helped establish the worldwide helicopter industry that we see today.

Sikorsky Aircraft now looks back on 90 years of growth in the United States. From the original group of 10-12 volunteers, it has grown to more than 17,000 dedicated men and women who design, build, test and fly the helicopters that carry on the vision of the founder, Igor Sikorsky. One of the visions that he had was best summed up in his own words: "When developed, the helicopter will prove to be a unique vehicle for the saving of human lives."

The men and women of Sikorsky Aircraft are to be thanked for continuing to make that vision a reality on a daily basis. 🕏





#### FINAL BRIEFING

### Sikorsky Innovations Launches 3rd Entrepreneurial Challenge Competition

STRATFORD, Conn. – Sikorsky Innovations, the technology development organization of Sikorsky Aircraft Corp., has announced the launch of its third Entrepreneurial Challenge, a competition to identify and accelerate companies with revenue under \$5M, including newly formed and pre-revenue entities, with applications in the rotorcraft market.

The latest set of Challenge Questions provide an opportunity for entrepreneurial companies to understand some of the toughest issues facing the vertical flight community and identify their technology as relevant to one of more of these issues. The Entrepreneurial Challenge is designed to open a clear communication pathway between the entrepreneurial community and Sikorsky Innovations, with the goal of increasing opportunities for collaboration and novel technology integration into current and future rotorcraft products.

In addition to the development of future aircraft concepts enhancements to existing platforms and equipment, Sikorsky has expanded the scope of the competition to include companies and businesses that wish to collaborate on the creation of complimentary and transformational products, processes and business concepts as well.

"This competition is targeted not only to small companies that can advance the development of helicopter technologies, but also to businesses that can yield transformational process innovation, and to ventures that can utilize vertical flight in new markets," said Laurence Vigeant-Langlois, Director of Business Development for Sikorsky Innovations.

A recent example of Sikorsky's expanded outreach to companies that offer more complimentary support is the winner of Sikorsky's most recent Entrepreneurial Challenge, EvoLux Transportation, LLC, a helicopter focused tech-travel company. In its submission, EvoLux proposed the creation of a social media platform that would offer unprecedented connectivity to the VIP helicopter marketplace.

EvoLux joins four other companies that have been awarded recognition as part of the competition since its inception last year. Each winning company receives one year free workspace within Sikorsky's new Stamford (Connecticut) Innovation Center to develop its proposed concept, complete with one year of free access to new Stamford Innovation Center (Stamford iCenter) shared business services, mentoring programs, and education program and events. Winners also participate in a rolling, three-month long Sikorsky education program, designed to provide both technical and business strategy guidance.

"As Sikorsky Aircraft marks its 90th birthday, it is exciting to think about the collaboration that creates new ventures that can start their 90 year journey, while enabling Sikorsky to remain a cutting edge innovator preparing for its next 90 years," said Chris Van Buiten, Vice President of Sikorsky Innovations.

Winners will be selected through an application process where they will respond to questions posed by Sikorsky Innovations. Applications will be selected based on business potential, feasibility, value proposition and team expertise. Applications are due to Sikorsky Innovations by 5 p.m. EDT on Wednesday, May 1. Interested parties can learn more about it by visiting the Challenge's website at http://goo.gl/BZhsn. 🕏

#### Sikorsky Innovations

### Parting Shot Hard at work

Check out this S-92<sup>®</sup> offshore helicopter operated by Norsk Helikopterservice (NHS) hard at work in the North Sea. This is the first of 16 helicopters built at the Sikorsky Global Helicopters facility in Coatesville, Pa., and delivered to Avincis (formerly Bond Aviation

Group) as part of a contract signed last year. The aircraft

feature equipment and systems necessary for operations in the North Sea in accordance with the European Aviation Safety Agency's requirements. These include five flotation devices, two auto-deployable life rafts, satellite flight following communications, and a main rotor blade ice protection system.



If you didn't get to Vegas for the show, you can catch the best of it with the highlights reel now posted to the Sikorsky YouTube channel. Check it out here: YouTube. S



On display in the Sikorsky booth "Heritage area" was an authentic fedora worn by company founder Igor Sikorsky.



The Sikorsky booth featured the award-winning Sikorsky Aerospace Services hulls (at right).



This publication contains forward-looking statements concerning future business opportunities. Actual results may differ materially from those projected as a result of certain risks and uncertainties, including but not limited to changes in procurement priorities and practices or in the number of aircraft to be built; challenges in the design, development, production and support of advanced technologies; as well as other risks and uncertainties, including but not limited to those detailed from time to time in United Technologies Corporation's Securities and Exchange Commission filings.

#### SIKORSKY COMMERCIALLINKS



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